



Leadership through Education

Annual Report

for the year ended June 30, 1991 ASPIRA. Inc. of New Jersey is a nonprofit organization providing counseling and taddership development programs to Puetro Rican, Hispanic and other minority youth. It was founded in 1968 by a group of Hispanic leaders and educators recogniting the need to ameliorate the diarming drop-out rate among Puetro Rican youth within the state. Its mission docume the strengthening of the conomic base of the Hispanic community by promoting education among its youth – and thus, creating the community's flaure leaders.

In 1987, ASPIRA, Inc. of New Jersey expanded from an organization serving students of Greater Newark to a state wide agency serving students from five counties throughout the state: Camden, Essex, Hudson, Mercer, and Passaic.

ASPIRA's mission of "Leadership through Education" reinforces:

- a value for education;
- · community awareness and participation;
- a positive self-identity;
- the development of leadership skills;
- · parental awareness of educational programs and policies that affect their children.

LETTER FROM THE EXECUTIVE DIRECTOR AND CHAIRPERSON

During 1990/1991, the first year of the last decade of this century, we continue preparing for the future of our community and society, in general.

This year our agency has served over 3,300 students sheuplout the state of New Increy. They have been provided with both electacional and curser counties, on opportunities to participate in career conferences and field tryin, and intensive cancer workshops and seminars. We have placed 55 students in pre-college programs, both on the state and students level; and furthermore, we have placed 247 of our seniors and graduate students imp post-secondary obscational institutions.

In addition to providing our traditional services, we have begun refocusing our energies on the more critical problems affecting our students in their communities: lack of adoquate educational preparation, poverty and a lack of positive role models. These needs are common to our students throughout New Jersey.

One such problem is the special issues facing the young men within our communities. As you can see in the chart on page 10, ASPIRA, Inc. of New Jersey has a caseload of which there are two females for every one male. This reflects the greater risk of losing Lustinos and other minority males early to the self-destructive opportunities within their communi-

ties. Thus, ASPIRA has chosen to address this problem confronting our young men within their communities by hiring more male counselors in the agency. These male counselors are special in that they come from the very same communities as do their students, and thus, they are successful role models.

Another problem is the need to have greater permain purisipation in the education of their children. Thus, through the Hispanic Commanyi Mobilizazione in More Hispanic Commanyi Mobilizazione Program, efforts were made to introduce parents to their legit rights within the school system. In addition, ASPIRA expood purents to provide strategia obtained their children during the summer that not only strengthened their children during the summer that not only strengthened their children during the summer that not only strengthened their children during the summer that not not provided students with stignods. Those efforts were used to intiflore the work of the ASPIRA counselors in drop-out prevention.

As part of this program, ASPIRA also goes beyond the doors of its schools into the surrounding communities. In March of 1991, ASPIRA was part of a community fair sponsored by Saint Michael's Church in Newark. Community outreach is another method utilized in the agency to copous parsents to programs available to their children in the city of Newark.

Finally, in formulating solutions to problems afflicting mm communities, ASPIRA has also begun to focus on the



uniqueness of each community we serve in New Jersey. Consequently, we have recognized the special needs of the poporest community in the state, Camdon. We are taking steps to obtain additional fundat through the US Department of Education to expand and reinforce the services provided to our students through our commelors. We are optimistic that this program will be funded because of funded because of unique descriptions of the serverity of living conditions affecting our students in Camdon.

ASPIRA, Inc. of New Jersey plays a special role within our state in the development of Hispanic and minority youth in the major urban areas. We have continued to address the loss of the most precious commodity within the state, our youth, through positive educational, cultural, and social experiences. It is though these feftors that New Jersey will be assured a more hopeful future.

Hilda Rosarin Executive Director

LEADERSHIP DEVELOPMENT



ASPIRANTES of Pyne Point Middle School celebrating their awards

Leadership through education" is the primary focus of ASPIRA. Through education, ASPIRA develops the leadership skills of its youth and, thus, has a positive impact on the future of the communities it serves.

Leadenthip development begins within the ASPIRA Clube of fourners schools throughout five counties in New Jersey. Cranden, Essex, Hodson, Mercer and Passasic. Through the clubs our students. Through the clubs our students of the Company of the Clubs our students of the Company of the Clubs of the Clubs

Also, on a monthly basis, its membership may participate in field trips to colleges and professional institutions, museums and career conferences. In addition, the ASP/RAVTES organize fund raisers through bake sales or school performances in order to coordinate activities of their own interest. And finally, or stadents attend workshops addressing topics ranging from drug abuse and teenage pregnancy to career development and cultural awareness.

The Leadership Development componous is initiated each actionic year with the ASPRA Student Leadership Retreat held at the Princeton Editicational Center in Blaistsown, New Jersey; Through physical and metall exercise, ASPRA Club leaders learn the essential skills of problems olving and enamonds. Through the difficult challenges encountered, they develop the protects rate of truss, self-coulfidence, and the realization that they have the potential to overcome their fears. The academic year ends with the Awards Night Ceremony. This celebration gives parents an opporuuity to honor, with ASPIRA, their child's academic excellence and commitment to the community. The Ceremony ends with the students affirming their commitment to the values of achievement and human development through the reciting of the initiation out, leadled EI Areyto. Below are several verses delineating the ideals the nuteries affirmed.

The defense of the rights and Prerogatives of the culture For the hendit of all, The motivation of studies and efforts. Dedication to the task of stimulating Within myself and others Excellence in the fields of Sciences, Arts and Professions, for the services of our community in New Jersey and wherever we may find ourselves."

"Peace within humanity,



Olga Montero, from Newark, is chosen ASPIRANTE OF THE YEAR

THE PUBLIC POLICY LEADERSHIP PROGRAM

It is through the Annual Reteat that the core group for the Public Public, Candenship is the groups in General. This program is designed to give the assisting leaders of the student clubs a deeper look into public policy and community change. One component of the program conjuins that student confusion for public shortly problems within their schools and communities. Through guest speakers and their own research, they become aware of mechanisms to affect change. Students are also momented with a state or local leader who has experience in addressing such issues within the community.

The Public Policy students culminate the year with the Youth Conference. The Youth Conference gives the students an opportunity to research frive issues affecting the youth with their own communities. This year's topics addressed: War in the Eyes of Latinos, the Quality Education Act in New Tenny, Excessive Physical Force Unliked by Police Officers, Equal Employment Opportunities, and Environmental Concerns.

And finally, it is through the active participation within the program that two students are identified and invited to represent ASPIRA in a national mentorship program at our nation's capital, Washington, D.C.

COLLEGE AND CAREER AWARENESS



A SPIRA counselors are responsible for assisting and guidens students toward career and educational opportunities. Through intensive career and academic counseling, the counselors guide students in their preparation for the academic challenges ahead. Workshopa are held monthly using a wide range of video and audio resources; frequently guest are invited to discuss siturnative caree.

During the 1990/91 academic year, ASPIRA has sponsored seven different career conferences, ranging from legal careers to math and science careers. Over 1000 students had the opportunity to participate in workshops comprising the conferences that exposed them to various non-traditional career choices. One of the most exciting conferences was the Legal Careers Conference coaponsored with the Administrative Offices of the Courts. At the Richard Hughes Fustice Complex in Treaton, students were given an opportunity to meet and dialogue with Hispanic judges, lawyers, and other professionals in the legal field. They also participated in a mock trial in which they played indee, size and counted.

Other highlights of this year's events were the career conferences held at William Paterson College in Wayne and Rutgers University in Camden. Both conferences exposed students to the disciplines of social science, computer science, theoretical, applied and environmental sciences, political science and inumalism.

ASPIRA, annually through its Health Career Conference and its Math and Science Conference, exposes students to the opportunities the students have before them in considering these fields. The keymote speaker of the Health Careers Conference, Dr. Evelyn Seda Lequerica, reflected on the challenges she overcame throughout her life to attain her medical degree.

EARLY INTERVENTION





One of the most critical parts of the ASPIRA programs has been its Early Intervention Program. This programs to designed to identify and assist students in school confronting obstacles, thus ameliorating problems before entering high school, where problems are further complicated. Early Intervention is essential to our mission of dropout prevention.

ASPIRA is presently serving three middle exhools in the state: Pyne Psynt Middle School in Canden, Trenton Junier High School #2 and Luis Minton Marin Middle School in Newats. Our counselors focus their energies on preparing students to take pre-college programs in high school, and in placing students in pre-college students in pre-college students in pre-college students in pre-college colleges and universities.

This year, ASPIRA and New Jersey Institute of Technology co-sponsored the Math and Science Junior High School Conference. The students participated in workshops that gave them "bands on" learning experiences dealing with electricity, architecture, and other math and science fields.

CULTURAL AWARENESS

The importance of cultural identity is stressed at every level of programming in ASPIRA. Workshops are held in history and cultural awareness in the ASPIRA Clubs, in the Public Policy Leadership Program and at the conference level.

For the past three years, ASPIRA has made the Cultural Awareness Conference an intricate part of its programs. In conjunction with Rider College in Lawrenceville. New Jersey, ASPIRA has offered its students an opportunity to learn about what it means to be Hispanic; the music, the politics and history, the heroes and heroines, the philosophers and poets. The students had an opportunity to celebrate Hispanic Awareness Month and Puerto Rican History Month during the months of September and November.

Every year ASPIRA gathers its students to celebrate Hispanic music and art through the Puerto Rican Parades held within all of New Jersey's major cities. In preparation for these events, students and staff learn traditional and folkloric song and dances to perform during the parades.

on the plena, a traditional dance originating from the country people of the Island. Together with parents and community leaders, they offer a feast of colors, song, and dance for the eager eyes and ears of both the young and old of the Hispanic communities throughout the state

This year, our students focused







STAFF DEVELOPMENT

In order to insure that staff is prepared to assist the special noses of those it services. It provides extensive training and educational programs for its counselors. Counselors. Counselors. Counselors training sessions provided by ASPIRA and by the Educational Testing Service. These activities help the counselors caucitodal Testing Service. These activities help the counselors clearn how to provide support to each other so as to best serve the students that depend on them.

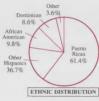


Annette and Nancy, ASPIRA counselors, discuss their students' progress



THE ASPIRA FAMILY

The following graphs show the general characteristics of the recipients of the direct services provided by ASPIRA, Inc. of New Jersey. These charts show the ethnic, economic and statewide distribution of its students.



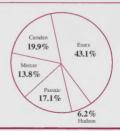


GENDER DISTRIBUTION

\$11,000 to \$14,000

State Distribution

Aspira, Inc. of New Jersey services five counties throughout the State. Within the last 5 years, Aspira has expanded its services dramatically within Camden and Mercer Counties.



ASPIRA, Inc. of New Jersey

Balance Sheet

Line 30, 1991

	Current Fi				
Cash	Unrestricted	Restricted	Fixed Assets	Total All Fund	
	\$237,895	\$17,520		\$255,415 58,284 23,840 45,507	
Grants Receivable		58,284			
Due from The Aspara Association, Inc.		23,840			
Property, equipment and improvements		4,780	40,727		
Other assets	8,197	600		8,797	
Interfund transfer	(15,276)	(15.276)	*		
	\$230.816	\$120,300	\$40,727	\$391.843	
LIAB	IL ITIES AND FL	IND BALANÇE	S	-	
Accounts payable and accrued expense	\$3,939	\$2,043		\$5,982	
Grant advances	10,130	106,056		116,186	
Due to The Aspira Association, Inc.		7,464		7,464	
Total Liabilities	14,069	115,563		129,632	
Building Fund	86,084			86,084	
Fund balances	130,663	4,737	40,727	176,127	
	\$230,816	\$120,300	\$40,727	\$391,843	

SOL MASCH & COMPANY

1830 GRAND AVENUE

Independent Auditor's Report On Financial Statements

Board of Director

Aspus, Inc. of New Jersey

We have audited the accompanying balance sheet of Aspen, Inc. of New Penny as of June 30, 1991 and the related assertion of New June 20, 1991 and the related assertion of Support reviews and expenses and Langeau in lund historices, changes in framma, postuon and functional expenses for the year that model. Diver fasterior at the responsibility of the company a management. Our responsibility is to expess an occurrence to the function at statements are the case and only a personal perso

We conducted our numb in accordance with generally accepted and unit standards. Those sendants require that we plan and perform the and it obtains reasonable sources, each, when here the financial statements are tree from maneria, imasticution. An audia incodes exars ming, on a test basis or otheric supporting the mounts and declosures as the financial statements. An audia also not udes assessing the accounting principles used and significant estimates made by management, so we was examining the overall framest, sometime presentation. We believe that now such provides a reasonable have fur our opinion. In our opinion, the financial statements referred to above possess.

In our opinion, the financial statesters is referred to above presenterly or at invarient respects, the financial possition of Anymin of Power Jersey as of June 30, 1991, and the results of its operations and the changes in 3 stund haltance and its financial possibles for die years from index in conformaty with generally accepted according periodic periodic possibles.

Bladwin New York October 24 99

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ASPIRA, Inc. of New Jersey

Statement of Support Revenue and Expenses and Changes in Fund Balances

Year Ended June 30, 1991

	(nrestricted	Restricted	Fixed Asset Fund	Total All Fund
Public Support, Grants and Revenue				
Corporations and foundations	\$188,725	\$144,817	\$4,194	\$337,736
Government grants	10,000	277,596	-	287,596
Transfers from The Aspira Association,	Inc	70,898	-	70,898
Community, including United Way	41,946	62,000		103,946
Miscellaneous	9,617			9,617
Transfers of administrative overhead	9,061	(9,061)		
Total public support, grants and revenue	259,349	546,250	4 194	809,793
Expenses.				
Program Services				
Health career opportunities	742	44,216	-	44,958
Math and science programs	-	75,445	-	75,445
Other career and educational counseling	20,369	427,801	-	448,170
Total program services	21,111	547,462	-	568,573
Supporting Services				
Management and general	163,035	-	22,907	185,942
Fund raising	67,932	-	499	68,431
Total supporting services	230,967		23,406	254,373
Total expenses	252,078	547,462	23,406	822,946
Excess (Deficiency) of public support,				
grants and revenue over expenses	7,271	(1,212)	(19,212)	(13,153)
Transfers from (to) other funds	40	(40)		
Transfers to building fund	(86,084)			(86,084)
Fund balances, beginning of period	209,436	5,989	59,939	275,364
Fund balances, end of period	\$130,663	\$4.737	\$40,727	\$176,127

There condensed statements have been prepared by managemen so provide an abbreviated were of ASPIRA, bit of New Jersey. They should not be substituted for or used in place of audited financial statements. Audited funancial statements for the year ended June 30.1991 are available from management upon request.

ASPIRA, Inc. of New Jersey Statement of Functional Expenses Year Ended June 30, 1991

	Program Services			Supporting Services				
	Health Career Oppur	Business Career tunities	Career & Educational Counseling	Total	Management and General	Fund Rassing	Total	Total Expenses
Salaries	\$36,728	\$38,407	\$239,617	\$314,752	\$45,561	\$18,115	\$63,676	\$378,428
Payroll taxes and fringe benefits	5,886	7,960	\$3,028	66,874	11,999	1,793	13,792	80,666
Total salaries and related services	42,614	46,367	292,645	381,626	57,560	19,908	27,468	459,094
Board activities and meetings					1,457		1,457	1,457
Contributions and community support				728		728		728
Educational and program materials	352	1,161	3,011	4,524				4,524
Insurance			1,450	1,450	6,730		6,730	8,180
Interest					70		70	70
Occupancy, utilities and maintenence	1,071	7,702	38,431	47,204	28,397	3,437	31,834	79,038
Printing and publications		305	548	898	1,988	11,947	13,935	14,833
Professional fees and contractual services		7,776	41,319	49,095	42,752	24,282	67,034	116,129
Program activities, seminars and workshops	336	2,397	10,633	13,366				13,366
Scholerships and stipends	348	3,314	23,135	26,797				26,797
Supplies and equipment rental		1,460	11,562	13,022	9,746	3,292	13,038	25,060
Telephone and postage		2,602	9,174	11,776	6,532	5,066	11,598	23,374
Travel and meetings	237	2,316	14,022	16,575	6,852		6,652	23,427
Miscellaneous					223		223	223
Total expenses before depreciation								
and amortization	44,958	75,445	445,930	566,333	169,035	67,932	230,967	797,300
Depreciation and amortization		-	2,240	2,240	22,907	499	23,406	25,646
	\$44,958	\$75,445	\$448,570	\$568,573	\$185,942	\$68,431	\$254,373	5822,946

AGENCY CONTRIBUTORS AND COMMUNITY FUNDS

Polician College

Ferris High School - Paterson

Historic Association of Colleges

Franklin School - Newark

Glassboon State College

and Universities Hienanic Association of Higher Februation

Historic Bar Association

Historic Women's Task Force

Jersey City Board of Education

Junior High School #2 - Trenton

Jensey City State College

La Casa de Don Pretro Inc.

Mi Casita Day Care Center

Newark Board of Education

Newark Police Department

New Jersey Institute of Technology

Monmouth College

Montclair State College Mount Sinai Medical School

K-Mart - Penessuken

Year College

Hadson County Community College

International Ladies Garment Workers

International Union of Operating Fourierons.

Luis Mutez Marin Middle School - Newark

National Association of Hispanic Engineers

Mercer County Community College

Marcer County Himanic Association

American Association for the Advancement of Math and Science The ASPIRA Association for ASPIRA. Inc. of Florida ASDIDA Inc of Illimois ASPIRA for of New York ASPIRA Inc. of Premovlyania ASPIRA, Inc. of Puerto Rico Barney, Green & Associates, Inc. Barringer High School - Newark Barringer Preparatory School Bergen County Community College

Boriesa Health Organization Blue Cross and Blue Shield Caldwell College Camden Board of Education Caroden High School Channel 41 - SIN Channel 41 - WXTV

Connection Cable Corneration CURA Dankia Enterprises Dickinson High School Department of Continuativ Affairs. DeVey Technical Institute Division of Civil Rights, State of New Jersey Dr. William H. Horton School - Newark

Fast Side High School - Newark East Side High School - Paterson The Education Law Center Essex Course College

CORPORATIONS Cibs-Geigy City National Bank Allied Signal, Inc. Crum & Forster Anheuser-Burch, Inc. Bell Communications Research Blue Cross & Blue Shield of New Jersey Bristol-Myers Squibb Company

Educational Testing Services Goya Foods, Inc. Hoffmann-La Roche Howard Savings Bank

Bunbury Company, Inc.

Geraldian R. Dodge Foundation

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Lereny Courtel Posser & Liebe

Howmedica

Lenox. Inc.

IBM

New Jersey State College Governing North Ward Contra Our Lady of Good Counsel High School Peterson Alamni Association

Paterson Community Civic Organization Part Authority of New York & New Jersey Princeton Educational Center at Blaintown Proceed Inc.

Paerto Rican Congress of New Jersey Pyme Peyms Iz. Middle School - Camdon Rammo College Ruspers, The State University of New Jersey Seton Hall University

St. Peter's College Stevens Institute of Technology Stockton State College Taller Purzorisusão Technical Training Project Tomas Rivera Center National Inc. Trenton Central High School

Tyenton Board of Education Union County College United Way of Camden United Way of Essex and West Hudson University of Medicine and Dentistry of New Jersey William Paterson Collège. Woodensy Wilson High School - Camden

> National Westminster Bank of NJ New Jersey Bell

R.H. Mary & Co. Inc. Supomsarkets General Corporation Wamer Lambert

National Starch and Chemical Foundation, Inc.

Subaru of America Foundation

FOUNDATIONS & TRUSTS

Atletate Foundation Ford Foundation Becton Dickurson Foundation Leighton & Carin Laughlin Trust

Mary Owen Borden Memorial Foundation Merck Company Foundation Campbell Soup Foundation Jay R. Monroe Memorial Foundation Max & Dora Cooper Family Foundation

Rexitious Fund Joseph E. Seagram & Sons, Inc. Foundation Victoria Foundation Albatate Foundation

FEDERAL/STATE/COUNTY Office of Human Resources / Camden County Basex County Freeholders / Easex County Discretionary Grant

Department of Policy, Planning & Development Newark Block Grant

Department of Community Development Department of Community Affairs / Division of Community Resources

DCA/Office of Hispanic Affairs

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Hispanic Community Mobilization Project Facilitator

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Husdon County Center 900 Bergen Avenue Jersey City, NJ 07306

NANCY VEGA Health Careers Counselor

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LIRIO DEL A. SANTOS Talent Search Counsolor Mercer County Center 44 Cuyler Avenue

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Camden County Center Glassboro State College/

Camden County Community College 200 North Broadway

EDGARDO CORTES Leadership Development Counselor NORMA J. SANTIAGO Leadership Development Counselor

Leadership Development Counselor SERGIO PARSI



The "pittire" is a small, fragile cropical bird found on the tilende of Puero Rico. It is known for its eightly and rapid it is known for its eightly and rapid flight and for its ability to outsiment, it er and defen areals large birds, and it symbolic of the symbolic of the symbolic of the symbolic and develop into the future beloates. Facilities and develop into the future beloates. Facilities like the pittire, will overcome the assembly overwholm gold aliquisite them throughout fig. It is through their surgest that they will such the skills then through their surgests that they will such the skills.

necessary to return and struggle for the betterment of their communities.